Welcome to SunRice’s Riverina Grower Meetings

Laurie Arthur, SunRice Chairman

20 - 21 June 2019
Agenda

- C19 Harvest wrap up, Tom Howard
- SunRice CEO’s Update, Rob Gordon
- Chairman’s Update, Laurie Arthur
- Questions (all)
C19 Harvest Wrap-up
Riverina, June 2019

Tom Howard, General Manager Global Agribusiness and Sustainability
C19 Harvest summary

- Just over 54,500mt dry delivered
- Ave moisture 18.9%

<table>
<thead>
<tr>
<th>Plant</th>
<th>Plant Description</th>
<th>Net Weight</th>
<th>Dry Weight</th>
<th>Average Moisture</th>
<th>No of Trucks</th>
<th>Avg Time in Circuit (Minutes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>601</td>
<td>AGS Benerembah</td>
<td>12,396.50</td>
<td>11,761.56</td>
<td>18.0</td>
<td>358</td>
<td>14</td>
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<td>603</td>
<td>AGS Gogeldrie</td>
<td>6,177.30</td>
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<td>19.2</td>
<td>229</td>
<td>17</td>
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<tr>
<td>614</td>
<td>AGS Whitton</td>
<td>682.36</td>
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<td>18.8</td>
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<td>619</td>
<td>AGS Yenda Paddy</td>
<td>20,146.89</td>
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<td>18.4</td>
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<td>AGS Walsh</td>
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<td>3,391.65</td>
<td>21.2</td>
<td>147</td>
<td>10</td>
</tr>
<tr>
<td>632</td>
<td>AGS Burrajou</td>
<td>192.66</td>
<td>176.07</td>
<td>21.4</td>
<td>7</td>
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<tr>
<td>634</td>
<td>AGS Deniliquin Paddy</td>
<td>14,703.52</td>
<td>13,708.32</td>
<td>19.8</td>
<td>517</td>
<td>23</td>
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</table>

Total: 57,993.53  54,509.07  18.9  2,037  19
C19 Harvest summary by depot

By Depot

May - April 4 special periods 2019

Dry Weight Tonne
C19 Harvest summary by variety

By Variety

- Dry Weight TO

Doppara: 1,393.10
Expel Medium: 6.95
Keshilikah: 729.69
Langi: 747.79
Mixed Medium: 747.79
Opus: 3,274.28
Raelita: 40,285.51
Sherpa: 20.29
Topat: 937.98
Veland: 4,698.75
Veland Biodynamic: 175.81
Veland Organic: 315.53
Y129: 7.71
C19 Harvest summary
C19 Harvest whole grain yields – bin appraisals

C19 v C18 V C17 V C16 Bin Appraisal - Weighted Average WGY Result

C18 Running %  C17 Running %  C16 Running %  C19 Running %

SAMPLE NUMBER

CLIMMULATIVE WHOLE GRAIN YIELD %

40.00%  45.00%  50.00%  55.00%  60.00%  65.00%  70.00%
SunRice Report
Riverina Grower Meetings

Rob Gordon, CEO

20 - 21 June 2019
Agenda

• Reflections on our rice business in C18
• Global supply situation C18/19
• Riverina supply and demand C19
• Responding to the current water situation
• Impact of multi-year drought
Reflections on our rice business in C18

- **Price** rises across all markets
- Strengthened **customer relations** including beating all but one FMCG peer to take our #2 in Advantage Australia Supplier ranking*
- New marketing **campaigns** across Middle East, Australia and Solomon Islands
- New **Ethnic** campaign in Australia
- Launched **new products** such as SuperGrains
- Set up **Low GI** momentum domestically and opening up potential new markets
- Developed **new snacks** concepts for global introduction
- Entered **new markets** in Libya, India
- Developed a well researched portfolio for **China**
- Connected with **new distributor partners** across Asia

All this while managing a complex crop transition

*Compared to other leading FMCGs (e.g. Nestle, Colgate, Coca-Cola, Pepsico etc)
Introducing Hassad as a second tier brand in low income markets

$1 JOD = $2.06 AUD
Geo-political situation impacting our business

The Middle East Times

- Saudi Arabia Encouraged Foreign Workers to Leave and is struggling after so many did
- Jordan Promised $2B Economic Lifeline By Concerned Allies
- 800,000 expats have left Saudi Arabia, creating a hiring crisis: Employers say young Saudi men and women are lazy and are not interested in working

Economic Slow down in Retail trade
- 5% VAT implemented
- Levy on Expats set to double
- Increased Trade Pressure
Agenda

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USA

Data as of 11:59:59 PM on May 1, 2019

Sacramento Region Summary

<table>
<thead>
<tr>
<th>Precip: 8-Station Index</th>
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</thead>
<tbody>
<tr>
<td>Season to Date</td>
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</table>

Northern Sierra Snow Water Content

<table>
<thead>
<tr>
<th>% to Date</th>
<th>% Apr 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>144%</td>
<td>103%</td>
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Reservoir Storage

<table>
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<tr>
<th>Reservoir</th>
<th>%Hist.Avg</th>
<th>%Capacity</th>
<th>Encrch</th>
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<tbody>
<tr>
<td>Shasta</td>
<td>108%</td>
<td>93%</td>
<td>-65</td>
</tr>
<tr>
<td>Oroville</td>
<td>114%</td>
<td>93%</td>
<td>-71</td>
</tr>
<tr>
<td>New Bullards</td>
<td>120%</td>
<td>95%</td>
<td>20</td>
</tr>
<tr>
<td>Folsom</td>
<td>121%</td>
<td>91%</td>
<td>76</td>
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</table>

Source: California Department of Water Resources
China

United States Department of Agriculture Foreign Agricultural Service

Grain: World Markets and Trade

China Rice Imports Decline as Exports Soar

Source: USDA Report, June 2019
China

World rice stocks

Million tonnes, milled eq.
220
%
40

Source: 13th Session of the AMIS Global Food Market Information Group
Agenda

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NSW rainfall

Source: Bureau of Meteorology
Australian rainfall outlook

Chance of exceeding the median rainfall
July to September 2019

www.bom.gov.au/climate
© Commonwealth of Australia 2019, Australian Bureau of Meteorology
Riverina supply vs. demand

Riverina Supply versus Demand

'000 Paddy Tonnes

Riverina Crop
Demand for SunRice Product

Drought period

<table>
<thead>
<tr>
<th>Year</th>
<th>Supply</th>
<th>Demand</th>
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<tbody>
<tr>
<td>CY06</td>
<td>1,038</td>
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</tr>
<tr>
<td>CY07</td>
<td>167</td>
<td></td>
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<tr>
<td>CY08</td>
<td>19</td>
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<td>CY09</td>
<td>66</td>
<td></td>
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<tr>
<td>CY10</td>
<td>205</td>
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<td>CY11</td>
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<td>CY12</td>
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<td>CY13</td>
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<td>829</td>
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<tr>
<td>CY15</td>
<td>690</td>
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<td>CY16</td>
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<td>CY17</td>
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<tr>
<td>CY18</td>
<td>625</td>
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<tr>
<td>CY19</td>
<td>54</td>
<td></td>
</tr>
<tr>
<td>CY20</td>
<td>54</td>
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</tr>
</tbody>
</table>
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C19 rice sourcing and demand (paddy tons equivalent)
Reshaped Riverina footprint

192,000 tonnes of paddy carried over from C18 has been able to be used to maintain positions for 246 employees at Leeton Mill.

91,000 tonnes of paddy carried over from C18 has been able to be used to maintain positions for 57 employees at Deniliquin Mill.
Coleambally will be Australia’s leading ruminant nutrition blends plant

- High capacity mill with throughput ~2x Cobden or Tongala
- 80,000t of storage allowing segregation of grain, legumes and by-products
- Extensive warehousing plus bulk/bulker bag and containerisation capability
- CopRice Coleambally will be able to make blends from by-products like almond hulls and grape pomace combined with commodities like wheat, barley, corn and legumes
- To these blends we will then add concentrate pellets manufactured at Leeton
- This flexibility will enable Coleambally to make blends for Dairy, Sheep and Beef markets plus create a new “Grain Free for Grass Fed” Beef/Sheep Range

A-Class Shareholder “Coly Introduction” Day will be held early September
Water reform Government lobbying and Riverina supply

- Hosted State and Federal Ministers to raise awareness of reduced water allocations and drought
- Combined effort with other Riverina-based food processors
- Expression of interest at $500 and $600 per m/t
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Hypothetical Riverina Paddy Price sensitivity

<table>
<thead>
<tr>
<th></th>
<th>Paddy Price Uplift Effect + $20m</th>
<th>Cost of Paying $750 vs $450 = $300 Premium</th>
</tr>
</thead>
<tbody>
<tr>
<td>200 KT</td>
<td>$100</td>
<td>$60m + #</td>
</tr>
<tr>
<td>400 KT</td>
<td>$50</td>
<td>$120m *</td>
</tr>
<tr>
<td>600 KT</td>
<td>$33</td>
<td>$180m</td>
</tr>
</tbody>
</table>

For comparison SunRice total core debt ≈ $80m
* 400KT volume at which overheads become absorbed
# Costs remain under absorbed
Summary

• Despite the pressures of a smaller and lower quality crop, C18 remains within guidance
• We have already secured supply to meet most demand in C19 even though the crop was < 55KT
• The current outlook for water in C20 is poor
• Consecutive years of very low crop will lead to loss of capability in the Riverina
• We are taking urgent action to influence water availability
• Paying ‘whatever we have to’ for rice would permanently damage the business
• We need rain and for growers to support their industry
Questions
Chairman’s Update
Grower Meetings

Laurie Arthur, SunRice Chairman

20 - 21 June 2019
Agenda

- 2019 A Class Share deferral
- 2019 Grower Reference Group
- New Paddy Payment terms
- Grower Share Purchase Plan
- Grower Director elections
- Questions
2019 A Class Share deferral

- Shareholders concerned they will lose their A Class Shares due to current tough conditions

- Under the SunRice Constitution, the Board has exercised its right to delay the redemption of A Class Shares if a grower fails to deliver for C19

- This is conditional upon the Board being satisfied the grower intends to resume growing the minimum amount of rice
2019 Grower Reference Group

The 2019 GRG members have been announced. Membership is reviewed annually:

Coleambally Irrigation Area (CIA)
• Denise Kelly

Murrumbidgee Irrigation Area (MIA)
• Robert Andreazza
• Ian Blight
• Kristian Bonetti
• Erin Draper
• Patrick Sergi

Murray Valley (MV)
• Peter Burke
• Bruce Simpson
• Andrew Burge
• Robert Glenn
• Angela Urquhart
• Julie Frankling
New standard paddy payment terms

• We are aware of concerns that the current 61 day payment terms are too long

• The Board is currently reviewing the terms and we will update you in due course
Grower Share Purchase Plan

- Given the small C19 and participation and cost assumptions based on prior years, there would be minimal benefit of conducting the GSPP in 2019

- Therefore we are reviewing plans to postpone the GSPP this year, including providing the opportunity for C19 grower shareholders to participate in GSPP’s conducted in future years
Grower Director elections

- Information session held 13 June
- Four positions to be filled post AGM in August
- Nominations due noon Thursday 4 July
- To be eligible you must hold, or be the representative of a body corporate that holds, an A Class Share in Ricegrowers Limited
- Candidates must provide:
  - Written nomination signed by two or more A Class shareholders
  - Written notice signed by themselves
  - Candidate profile

- Contact Lena or Mandy for more information
Questions